

Who is Valener?

Valener is a widely held public company that serves as the investment vehicle in Énergir, L.P. Through its investment in Énergir, L.P., Valener offers its shareholders a solid investment in a diversified and largely regulated energy portfolio in Quebec and Vermont. As a strategic partner, Valener, on the one

hand, contributes to Énergir, L.P.'s growth, and on the other, invests in wind power production in Quebec alongside Énergir, L.P. Valener favours energy sources and uses that are innovative, clean, competitive and profitable.

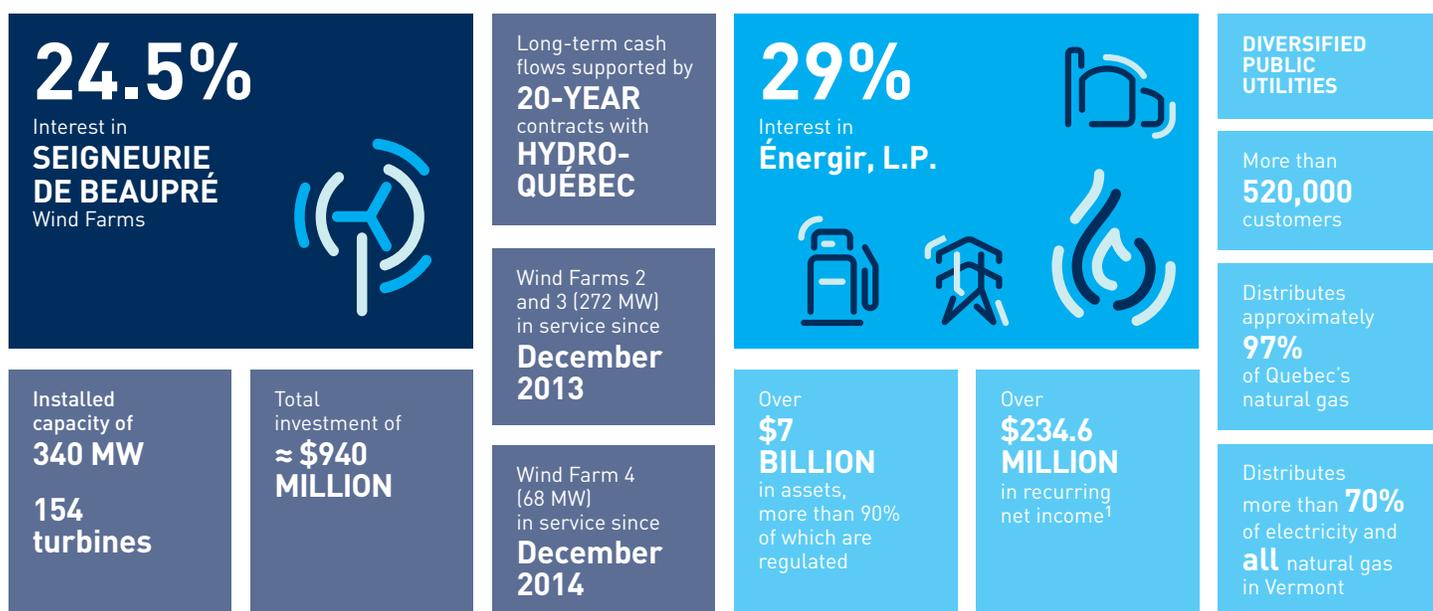
Why invest?

A **strong investment portfolio** generating **solid and sustainable distributions** that are largely **paid to shareholders** in the form of dividends. Valener currently offers an **attractive dividend yield of approximately 6%**.

Valener also offers a **dividend reinvestment plan** offering a **2%* discount** on newly issued shares.

* The share price discount is determined by Valener's Board of Directors and is subject to change. For further details concerning the conditions of participation and the enrollment process for the dividend reinvestment plan, please consult the "Investors" section of Valener's Web site at www.valener.com

Valener's assets:



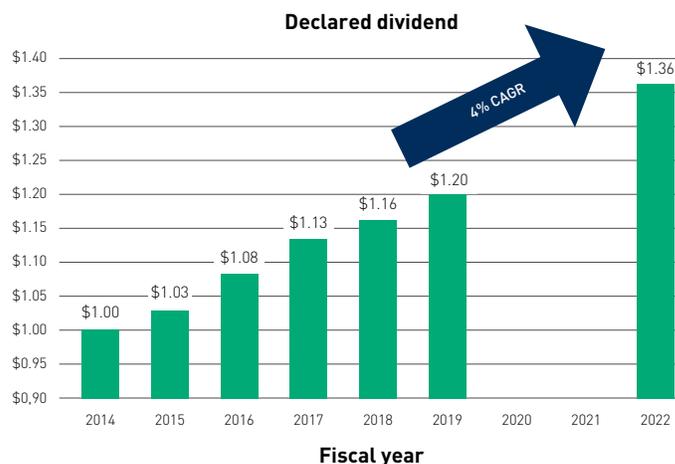
¹ Non-U.S.-GAAP financial measure. A reconciliation of non-U.S.-GAAP financial measures is presented hereafter.

Valener's dividend growth target (on common shares)

On May 10, 2017, Valener announced an extension to the **compound annual growth target of 4% until 2022**.

This growth target is supported by Énergir, L.P.'s **solid financial performance, sustained performance of the Seigneurie de Beaupré wind farms** since their commercial commissioning and the **expected distributions from these assets**.

On November 22, 2018, Valener announced it would **raise the annualized dividend from \$1.16 to \$1.20**.



Fiscal 2018 highlights

Valener:

- Adjusted net income¹ of \$54.1 million, up 2% (\$1.1 million), or \$1.39 per common share, compared to \$1.37 in fiscal 2017;
- Increase in annualized dividend from \$1.16 to \$1.20 per common share as of January 15, 2019;
- Normalized operating cash flows per common share¹ of \$1.48, compared to \$1.44 in fiscal 2017;

Énergir, L.P.:

- Quarterly distributions totalling \$1.20 per unit for fiscal 2018;
- Adjusted net income¹ of \$234.6 million, up 2.8% (\$6.3 million);
- Québec Energy Distribution: Net income exceeded the 2018 rate case projection by \$12 million.

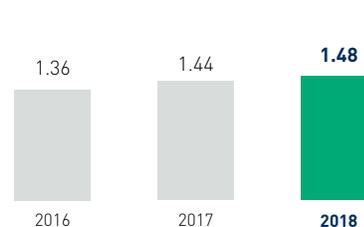
To learn more, consult our 2018 Highlights:
highlights2018.valener.com

Valener's fiscal 2018 financial results

Adjusted net income attributable to common shareholders¹
(in millions \$)



Normalized operating cash flows per common share¹
(\$)



Market data as at September 30, 2018

	Common shares	Series A preferred shares
Exchange	TSX	TSX
Symbol	VNR	VNR.PR.A
Closing price	\$19.09	\$24.37
High-Low (52 week range)	\$23.28 - \$19.00	\$28.31 - \$22.92
Shares outstanding (in millions)	39.2	4.0
Market capitalization (in million \$)	747.9	n.a.
Daily average trading volume (last three months)	64,294	2,667
Dividend per share (annualized)	\$1.20	\$1.16
Dividend yield	6%	5%

Analyst coverage

BMO Capital Markets
Ben Pham

National Bank Financial
Patrick Kenny

RBC Capital Markets
Robert Kwan

TD Securities
John Mould

Desjardins Capital Markets
Bill Cabel

Industrial Alliance Securities
Jeremy Rosenfield

¹ Non-U.S.-GAAP financial measures. A reconciliation of non-U.S.-GAAP financial measures is presented hereafter.

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Forward-looking statements: This fact sheet contains forward-looking information, or forward-looking statements. By their nature, these statements rely on certain assumptions and expectations about the future. We therefore caution the reader about risks and uncertainties to which every business is exposed, including Valener and Énergir, L.P. Please refer to principal factors and risks which can have an impact on Valener and Énergir, L.P.'s future results under the item "Cautionary note regarding forward-looking statements" and in sections on risks of Valener's public disclosure documents, including Management's Discussion and Analysis, which are available on SEDAR at www.sedar.com. These forward-looking statements are made as at September 30, 2018, and Valener assumes no obligation to update or revise them.

Non-U.S.-GAAP financial measures

In the opinion of the management of the manager, certain financial measures provide readers with information considered useful for analyzing Valener's financial performance. However, certain financial measures are not defined by U.S. GAAP and should not be considered in isolation or as substitutes for other financial measures that are in accordance with U.S. GAAP. The results obtained might not be comparable with similar measures used by other issuers and should therefore be considered only as complementary information.

Énergir, L.P.

Reconciliation of net income attributable to Partners, excluding non-recurring items

Fiscal years ended September 30 (in millions of dollars)	2018	2017	2016
Net income attributable to Partners	215.9	240.8	277.5
Impact of the regulatory treatment related to employee future benefits	-	-	(79.3)
Impairment of noncurrent assets recorded for VGS's Addison project	-	-	16.5
Other gains	(4.3)	(12.5)	-
U.S. tax reform	23.0	-	-
Adjusted net income attributable to Partners	234.6	228.3	214.7

Valener Inc.

Reconciliation of adjusted net income attributable to common shareholders

For the fiscal years ended September 30 (in millions of dollars, unless otherwise indicated)	2018	2017	2016
Net income	51.0	57.4	66.5
Losses (gains) on derivative financial instruments	-	(0.8)	4.6
Income taxes related to the loss (gain) on derivative financial instruments	-	0.2	(1.2)
Share in the adjustments to the net income of Énergir, L.P.	5.4	(3.6)	(18.2)
Income taxes related to Énergir, L.P.'s net income adjustments	0.2	0.7	-
Deferred income taxes related to the outside-basis temporary difference on the interest in Énergir, L.P.	2.1	3.4	2.5
Cumulative dividends on Series A preferred shares	(4.6)	(4.3)	(4.3)
Adjusted net income attributable to common shareholders	54.1	53.0	49.9
Basic and diluted weighted average number of common shares outstanding (in millions)	39.0	38.8	38.5
Adjusted net income attributable to common shareholders, per common share (in \$)	1.39	1.37	1.30

Valener Inc.

Reconciliation of normalized operating cash flows per common share

For the fiscal years ended September 30 (in millions of dollars, unless otherwise indicated)	2018	2017	2016
Cash flows related to operating activities	62.2	60.3	56.7
Dividends to preferred shareholders	(4.6)	(4.3)	(4.3)
Normalized operating cash flows	57.6	56.0	52.4
Weighted average number of common shares outstanding (in millions)	39.0	38.8	38.5
Normalized operating cash flows per common share (in \$)	1.48	1.44	1.36

Adjusted net income (loss) attributable to Partners:

This item is the net income (loss) attributable to Partners, net of specific items identified by management as being outside Énergir, L.P.'s ongoing operations. Management uses this measure to assess Énergir, L.P.'s profitability based on its ongoing operations and to exclude items that could alter analyses of its performance.

Adjusted net income (loss) attributable to common shareholders:

The net income (loss) attributable to common shareholders, net of the specific items identified by the management of the manager as not being part of the ongoing operations of Valener and of Énergir, L.P. These adjustments consist of (i) the gains or losses on derivative financial instruments (net of the related income taxes), (ii) the share in the adjustments to the net income of Énergir, L.P. (net of the related income taxes), and (iii) the deferred income tax expense (benefit) related to the outside-basis temporary difference on its interest in Énergir, L.P. The deferred income tax expense (benefit) related to the outside-basis temporary difference is the difference between the carrying value of its interest in Énergir, L.P. and the tax basis assuming an eventual disposal of the investment. The management of the manager believes this assumption is not reflective of Valener's mission given the permanency of its investment in Énergir, L.P. This measure is used by the management of the manager to measure Valener's profitability from ongoing operations and to exclude the items that could alter analyses of its performance.

Adjusted net income (loss) attributable to common shareholders, per common share:

The adjusted net income (loss) attributable to common shareholders divided by the basic and diluted weighted average number of common shares outstanding of Valener. This measure is used by the management of the manager to measure Valener's profitability from ongoing operations and to exclude the items that could alter analyses of its performance.

Normalized operating cash flows corresponds to cash flows related to operating activities less cumulative dividends paid to preferred shareholders. This measure is used by the management of the manager to evaluate the Company's financial performance and ability to pay dividends to common shareholders.

Normalized operating cash flows per common share:

Normalized operating cash flows per common share corresponds to normalized operating cash flows divided by the weighted average number of common shares outstanding of Valener. This measure is used by the management of the manager to evaluate the Company's financial performance and ability to pay dividends to common shareholders.